



Networkfleet helps emergency medical group BOLSTER ITS COMMUNITY— AND ITS BOTTOM LINE

“Our overall costs dropped in one year, and that doesn’t count the savings from proactive repairs. Based on our experience, other Washington County public agencies are installing Networkfleet on their vehicles as well.”

Randy Truette
Director of Ambulance Services

FAST RESULTS FOR FAST ROI

- Reduced annual fuel costs.
- Decreased frequency of brake replacements.
- Identified engine problems before major malfunction.
- Lowered overall repair costs.

CONTACT US

E-mail: sales@networkfleet.com
Call: 866.869.1353
Web: networkfleet.com

networkfleet.com

In the field of emergency medical services, fast, efficient response is essential for citizen safety and well-being. And serving 20,000 people across nearly 400,000 acres prone to hurricanes and other natural disasters demands reliable fleet management. Installing the Verizon Networkfleet wireless tracking system on its vehicles has enabled Washington County Emergency Medical Services (WCEMS) to continue meeting the needs of Florida panhandle residents, while cutting fleet management challenges down to size.

RISING COSTS THREATEN ABILITY TO RESPOND

Responding to medical emergencies over such a wide geographic area was pushing WCEMS’ fleet of vehicles to their limits. Rising fuel costs, along with excessive maintenance and repair bills, threatened the organization’s bottom line and its ability to maintain a high level of service. To rein in costs, company managers sought a fleet management solution that could help reduce wear-and-tear on the firm’s ambulances and emergency response trucks while enabling more control over maintenance expenses. WCEMS also wanted diagnostic monitoring and reliable roadside service to support its most heavily used vehicles.

AFTER-SALE SERVICE AND SUPPORT LEAD TO EASY DECISION

The company installed a Networkfleet system combining GPS fleet tracking with a user-friendly online fleet management system. The easy-to-install wireless tracking devices provide sophisticated vehicle telematics and engine diagnostics, enabling WCEMS to accurately track response times as well as the exact location of every vehicle. And the Networkfleet system includes 24/7 roadside assistance – all of which adds up to a complete, affordable fleet management solution.

“Service and support after the sale was a top priority for us,” said Director of Ambulance Services Randy Truette. “Networkfleet’s monthly costs were very competitive for the services they offered, and other

vendors with similar costs didn’t offer the diagnostic monitoring or roadside service. It was an easy decision.”

Networkfleet information also helps with legal issues that can arise for public service agencies like WCEMS. For example, if one of the firm’s vehicles gets in an accident, managers can verify its exact speed and position via Networkfleet tracking. If a citizen complains that it took WCEMS too long to arrive at the scene of an emergency, the company can resolve the situation by providing precise details about the route.

LOWERING COSTS, REDUCING LEGAL HEADACHES

Despite rising gas prices, since installing Networkfleet, WCEMS has saved significantly in fuel costs. The solution’s maintenance reminders have further cut costs by extending brake usage from five to eight months, meaning fewer replacements and associated expenses. Additionally, Networkfleet’s engine diagnostics transmit codes for serious engine problems before breakdowns occur. Fixing these problems right away has helped the company extend the life of WCEMS’ vehicles and avoid expensive towing and repair charges.

READY TO GET STARTED?

To find out how you can benefit from Networkfleet, contact your account manager or visit networkfleet.com.