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# Networkfleet Background

## Overview

Networkfleet, Inc. is a leading provider of wireless fleet management services that improve fleet efficiency by reducing fuel use, emissions, and maintenance expenses. The company's technology combines vehicle diagnostic monitoring with an online GPS fleet tracking system.

Networkfleet has more than 50 patents issued or pending surrounding remote diagnostics and has received numerous awards for its technology.

Founded in 1999, Networkfleet is a wholly-owned subsidiary of Hughes Telematics, Inc. and is headquartered in San Diego, CA.

## Company History

Networkfleet was founded by Diego Borrego, Vice President of Product Engineering, after being awarded runner-up in the Massachusetts Institute of Technology (MIT) 50K Entrepreneurship Competition. Networkfleet's system has been continually enhanced and improved based on the needs of fleet customers since its inception. In 2006 the company was purchased by Hughes Telematics, a leader in developing the next generation of telematics solutions, which include vehicle-based information and communications systems.

## Products and Services

Networkfleet gives fleet managers online power to access near real-time information on virtually any aspect of fleet operations. Fleet managers can log on day or night through a secure, easy-to-use web application to view specific vehicle data such as current location, fuel use, precise mileage, exact speed, and idle time. Networkfleet currently offers two robust fleet solutions, the 3500 product line and the 4200.

Along with GPS location information, the Networkfleet patented 3500 device collects and seamlessly transmits engine diagnostic information directly from a vehicle's engine computer. The device is designed to work with all vehicle classes and types and has the ability to read proprietary codes for specific manufacturers. Networkfleet is easy to install and helps to identify maintenance issues early in order to proactively address and fix problems. With Networkfleet, fleets can "go green" by reducing fuel use and continually monitoring emissions. Networkfleet also notifies fleet managers via email or text message of diagnostic alerts and exception-based speed and location alerts.

The 4200 offers reliable location tracking to fleets that do not require the patented remote engine diagnostics offered by Networkfleet's 3500 GPS fleet tracking system. Both products use the same full-featured, easy-to-use web-based application to access vehicle information.

Networkfleet also provides complimentary roadside assistance to all vehicle classes, including light, medium, and heavy duty vehicles - at no additional cost. In partnership with Allstate, the service includes stolen vehicle tracking and recovery, towing, locksmith service, battery boost, fuel delivery, and other critical roadside services needed to get vehicles back on the road.

Networkfleet's DataConnect service allows for near real-time sharing of information between Networkfleet and third party applications such as dispatching or fleet management software. By establishing a continual stream of Networkfleet data, this service allows fleet managers to query and analyze the data within other business applications. Networkfleet is also integrated with the ProMiles FuelTaxOnline fuel tax reporting system.

## Management Team

Keith Schneider  
President and CEO

Diego A. Borrego  
Founder and Vice President  
of Product Engineering

Tamara Chamberlin  
Vice President of Sales

Joshua Haims  
CPA, Vice President of Finance

Anne Perry  
Vice President of Operations

Craig Whitney  
Vice President of Marketing

Wade Williams  
Vice President of Software Engineering

## Corporate Headquarters

6363 Greenwich Drive, Suite 200  
San Diego, CA 92122  
866.869.1353  
sales@networkfleet.com

## Awards and Achievements

Networkfleet's technology is award winning. The organization has received several industry recognitions for its innovations.

### 2009

Winner - M2M Value Chain Silver Award  
in the Fleet Management category

### 2008

Winner - 15th Annual AeA High Tech  
Award

AeA Finalist - Finalist in CONNECT Most  
Innovative Product Program; Technology  
Category

Finalist in Dealmakers of the Year by  
Point Loma Nazarene University's  
Fermanian School of Business

### 2007

AeA Finalist - Clean Technology Category

## Partners

### Technology Partners

Allstate  
deCarta  
Digital Globe  
TeleAtlas

### Solution Partners

Collective Data  
Elite Extra  
ProMiless  
Tensing  
TigerPaw

### Clean Air Partners

South Coast Air Quality Management  
District (SCAQMD)  
State of Nevada

### Wireless Partners

AT&T  
Cinterion Wireless Modules  
Rogers Wireless

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aspect of fleet operations.