



## OC Communications Lowers Monthly Vehicle Maintenance Costs with Networkfleet®

### Summary

With 200+ employees and more than 20 route trucks, OC Communications, Inc. (OCC) needed a system to help improve vehicle maintenance and employee productivity. Since installing Networkfleet, the company has seen a significant return on investment, especially in terms of safer driving and a reduction in fuel expenses

### Problem

OCC is a full service telecommunications contractor specializing in the installation, project management, and maintenance of telecommunication networks throughout California and Nevada. “We knew that we needed a solution that would help us maintain our new fleet and keep track of our drivers. Networkfleet was an easy decision,” said Mike Harding, Operations Director for OC Communications, Inc.

### Solution

Networkfleet’s user-friendly system, easy to navigate application, and robust functionality enticed OCC from the start. One of the main reasons Harding selected Networkfleet was because no other system provides the detailed diagnostic capabilities that Networkfleet does. With more than 50 current and pending patents surrounding remote diagnostics, Networkfleet enables fleet managers to receive scheduled maintenance and diagnostic problem alerts automatically via email or through their personalized website.

“Without Networkfleet, we might have had to hire an additional technician to maintain our fleet. Now, a single fleet maintenance specialist can monitor the status of all vehicles from a single website. We expect to see a savings of over \$12,000 in labor costs from the use of this system over the next year. Plus, it’s great not having to manage all those paper records.”

### Results

Networkfleet’s fuel efficiency graphs and idle time data can be used to ensure vehicles perform efficiently and are not left idling for long periods of time. OCC fleet managers track and route their vehicles with the Networkfleet system to reduce unauthorized driving and to ensure time and money is not wasted. Harding spends more than \$5,000 in fuel for his fleet per month, so it’s important that the vehicles are routed most efficiently and that unauthorized driving is minimized.

“Because the employees know they are being monitored and will have to pay the company for personal use, we have seen the amount of unauthorized driving go down,” he said.

Networkfleet provides reports on current vehicle speed and the speed history of vehicles. According to Harding, “Some employees were driving up to 90 mph on the freeways when we first installed the system. With Networkfleet, we were able to encourage safe driving. After installation, speeding decreased considerably. In the second month, drivers rarely drove over 80 mph.”

OCC strives to be the best telecommunications contractor in the region by promising prompt and quality service. Networkfleet’s system helps the company meet those high customer expectations every day. “It is a priority that our fleet be kept in top condition to ensure that we are able to service our customers without delay. Networkfleet helps us get that job done,” Harding says.

**For more information on Networkfleet visit [networkfleet.com](http://networkfleet.com) or call 866.869.1353.**